

"FY2008 PRELIMINARY RESULTS"

February, 2009



- Even in such difficult economic scenario, we have managed to achieve our growth target
- Strenghtened competitive ranking in domestic and foreign markets
- ► All projects are now launched and in production
- Large order backlog guarantees reaching future planned revenues targets
- New concessions can spur further growth

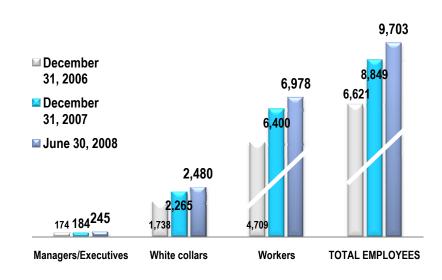


Even in such difficult economic scenario, we have managed to achieve our growth target

Main itemes	FY 2008	FY 2008 Growth	'07-12 CAGR	FY 2012 Growth Target
Order backlog (€/bn)	8.5			13
Revenues (€/bn)	1.5	+14.7%	+15%	> 2,650
EBIT (€/mn)	132	+15.9%	+17%	246
EBIT margin (%)	8.7%			> 9%
Net income (€/mn)	42	+10.6%	> 20%	> 100

Growth trend continues in line with Business Plan target

We have the managerial structure to pursue the planned growth





We have managed to achieve our growth target

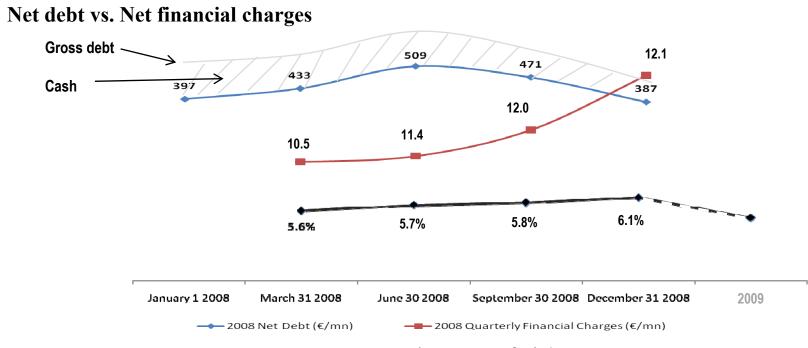
Main P&L & BS items (Euro/mn)	FY 2008	%	FY 2007	%	Δ
Total revenues	1,524.3	100%	1,329.1	100%	+14.7%
Cost of production	(1,116.8)	(73.3)%	(948.9)	(71.4)%	
EBITDA	174.4	11.4%	155.5	11.7%	
EBIT	132.3	8.7%	114.1	8.6%	+15.9%
Financial charges	(64.5)	(4.2)%	(45.5)	(3.4)%	
Taxes	(26.6)	(1.7)%	(32.3)	(2.4)%	
Net income	42.1	2.8%	38.1	2.9%	+10.6%
Net debt	(387.4)		(397.3)		

⇒ Overall 2008 performance vs. budget

BETTER ↑	IN LINE =	WORSE ↓
Foreign activities: Algeria, Venezuela	Foreign activities: Romania, Middle East	Foreign activities: some works in America
Domestic activities: Jonica National Road, Turin Railway Hub	Domestic activities: Rome Subway Line C, Milan Subway Line 5	Domestic activities: Brescia Underground
Tax rate		Financial charges
Net debt		_



We have managed to achieve our growth target



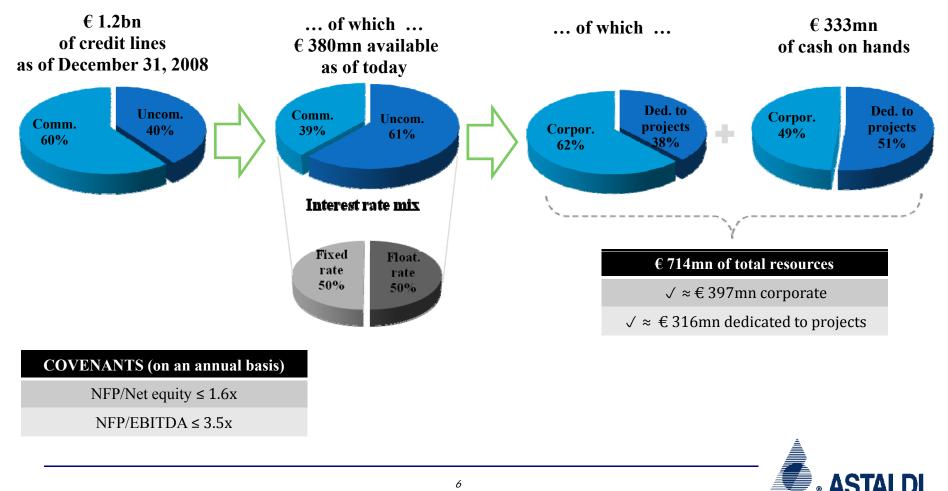
Quarterly	Average	Cost	of Debt *
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(€/mn)	Q1 2008	Q2 2008	Q3 2008	Q4 2008	December 31, 2008
Interest charges	11	11	12	12	46
Commissions on guarantees	3	3	1	4	11
F/X	(3)	3	4	6	10
Other net financial charges	(0)	(6)	(1)	5	(2)
Total net financial charges	10	11	16	27	64

^(*) Cost of debt, net of earnings from cash and cash equivalents.



- Medium-long term financing lines have ho deadlines until 2012 ⇒
- Further approx. 700mn of available lines to be used for banking guarantees (e.g. ⇒ performance bonds, advance payments, etc.)



We have managed to achieve our growth target

Main BS items (Euro/mn)	FY 2008	FY 2007	9M 2008
Net fixed assets	358.1	334.1	355.6
Net working capital	400.2	414.8	490.1
Total funds	(34.9)	(34.5)	(33.2)
Net invested capital	723.4	714.4	812.6
Net financial debt	(393.0) (1)	(402.3) ⁽²⁾	(476.3) ⁽³⁾
Net equity	330.4	312.1	336.2

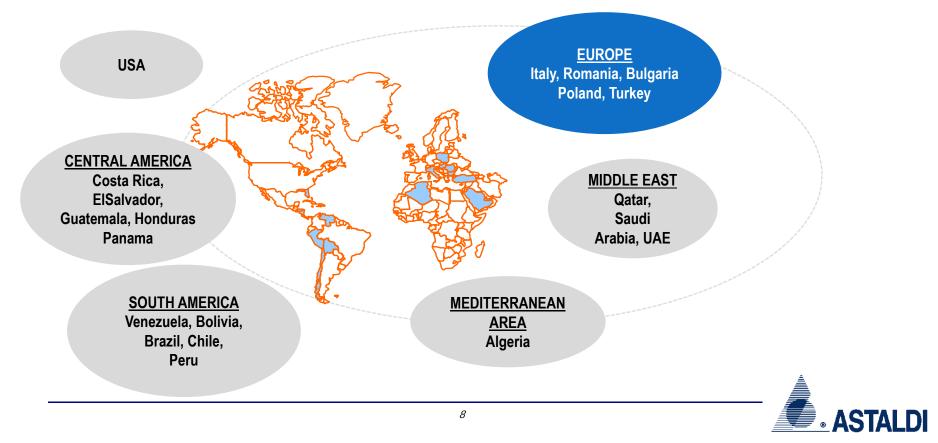
NFP (Euro/mn)	FY 2008	9M 2008	H1 2008	Q1 2008	FY 2007
Cash and cash equivalents	338.7	325.3	301.5	317.7	303.8
Current financial receivables	19.8	13.8	12.7	19.3	25.4
Current financial debt	(273.2)	(339.8)	(410.8)	(362.5)	(370.3)
Net current financial debt	85	(0.6)	(96.6)	(25.5)	(41.1)
Non current financial debt	(478.3)	(475.7)	(416.6)	(413.3)	(361.2)
Net financial debt	(393.0)	(476.3)	(513.2)	(438.8)	(402.3)
Own shares	5.7	4.8	4.7	5.4	5.0
Net financial position	(387.4)	(471.5)	(508.6)	(433.3)	(397.3)

⁽¹⁾ Equal to (387.4) net of own shares. ⁽²⁾ Equal to (397.3) net of own shares. ⁽³⁾ Equal to (471.5) net of own shares.

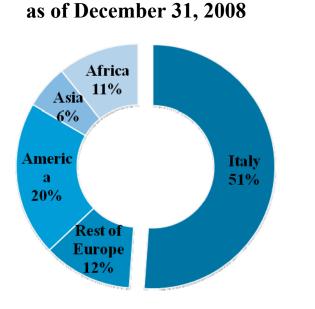


Strenghtened competitive ranking in domestic and foreign markets

- ⇒ Ranked 4th among "ENR Top International Contractors" in mass transit rail
- ⇒ Ranked 20th among "ENR Top International Contractors" in transportation
- ⇒ Attentive selection of new orders
- ➡ Geographical diversification: other than in Europe, our activities are focused on 5 macro-areas each having a balanced contribution to production

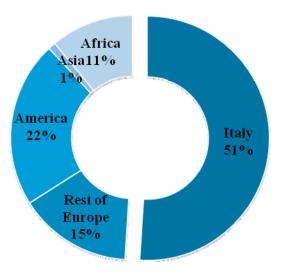


⇒ Well balanced geographical mix



€ 1.5Bn revenues

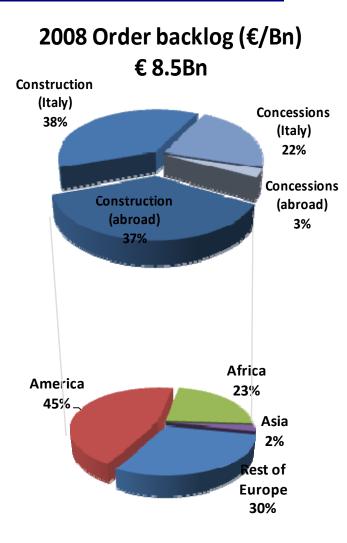
€ 6.4Bn construction order backlog as of December 31, 2008





2008 Main new orders Contract % Astaldi Astaldi value value (€/mn) Italy, "Pedemontana Lombarda € 630mn 24% 151 Highway" Italy, Line 6 of Naples Subway € 44mn 100% 44 Turkey, Istanbul Subway € 751mn 42% 315.5 Turkey, Halic Bridge € 147mn 51% 75 El Salvador, El Chaparral Project € 157mn 100% 157 Chile, Chacayes Dam USD 282mn 95% 191 € 120mn 50% Romania, Costanza By-pass 60 Romania, Otopeni Airport (Phase 3) € 75mn 100% 75 Romania, Arad-Timisoara Highway € 138mn 50% 69 Qatar, QATALUM Project € 96mn 100% 96 Other 517.5 --___ **TOTAL NEW ORDERS** € 1.6bn ___ ___

€ 1.6Bn of new orders





All projects are now launched and in production

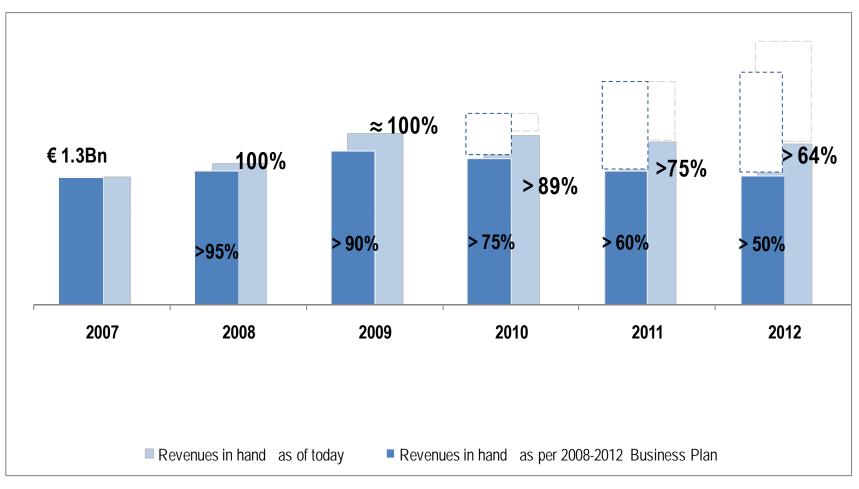
Country	Project	Stage of completion (%)	Order backlog Astaldi share value (€/000)	Ending Year
Algeria	Saida - Mulay Slissen Railway	1%	644.2	> 2011
Venezuela	Puerto Cabello - La Encrujicada Railway	43%	548.5	> 2011
Venezuela	San Juan De Los Morros - San Fernando de Apure Railway	24%	428.0	> 2011
Turkey	Istanbul Subway	2%	311.7	> 2011
Chile	Chacayes Dam	1%	183.9	2011
El Salvador	El Chaparral Project	2%	157.5	> 2011
Bulgaria	Plovdiv - Svilengrad Railway	2%	159.2	> 2011
Venezuela	Chaguaramas - Cabruta Railway	42%	135.2	> 2011
Romania	Railway Projects in Romania	35%	115.6	2010
Romania	Otopeni Airport Bucarest	3%	81.8	2010
Qatar	QATALUM Project	36%	66.3	2010
Algeria	Redjem - Mecheria Railway	44%	71.6	2010
Algeria	Akbou - Bejaja Project	95%	5.8	2009

<u>Total</u>	2,909.3
Concessions (abroad)	244.0
Other initiatives	192.7
Order backlog (abroad)	3,346.0

Italy	Rome Subway, Line C	15%	737.5	> 2011
Italy	Jonica National Road (Lot "DG21")	26%	373.4	2011
Italy	Jonica National Road (Lot "DG22")	2%	345.5	> 2011
Italy	Bologna High Speed Railway Station	29%	300.8	> 2011
Italy	Turin Hub	49%	224.4	> 2011
Italy	Parma - La Spezia Railway	8%	180.7	> 2011
Italy	Italian Police Officer Accademy in Florence	24%	199.9	> 2011
Italy	Milan Subway, Line 5	27%	167.5	> 2011
Italy	Four Hospitals in Tuscany	0%	158.8	> 2011
Italy	Pedemontana Lombarda Highway	0%	151.2	> 2011
Italy	"Infraflegrea" Project in Naples	31%	119.4	> 2011
Italy	Naples Subway, Line 1	62%	107.8	2011
Italy	Hospital in Naples	43%	102.7	2010

<u>Total</u> <u>Concessions (Italy)</u> <u>Other initiatives</u>	3,169.6 1,875.0 66.4]
<u>Order backlog (Italy)</u> Total Order Backlog as of December 31, 2008	5,111.0 8,457.0]
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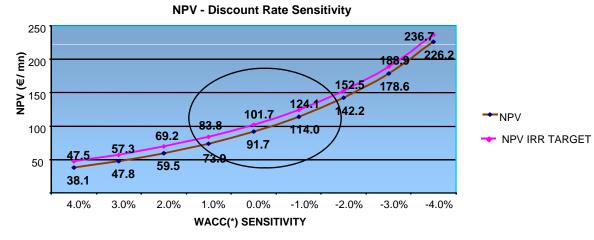
⇒ High visibility on revenues





New concessions can spur further growth

(€/mn)	Total investment (€/Mn)		Astaldi share (%)	Public grant (€/Mn)	Public grant (%)	Concession revenues (€/Mn)	Astaldi share (€/Mn)	Astaldi share (%)	Astaldi Equity (€/Mn)	Operation years	Shareholder s IRR
Italy											
Mestre Hospital	238	74	37%	117	47%	1,172	363	31%	9	23	> 13%
Naples Hospital	188	113	60%	106	52%	624	624	60%	12	25	> 13%
Four Hospitals in Tuscany	336	168	50%	185	51%	962	337	35%	11	19	> 13%
Milan Subway Line 5	484	137	28%	297	61%	708	165	23%	9	27	> 13%
Car parks	57	57	100%	22	39%	340	340	100%	-	80	> 18%
Abroad											
Honduras - San Pedro Sula						1,627	244				
Total initiatives						5,433	2,073		41		•

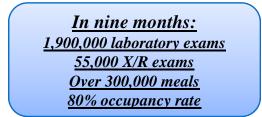


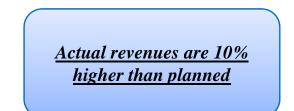
- The business model used to carry out concession activities limits the risk for Astaldi only to construction and quality of the services
- All contracts benefit from: <u>minimum guaranteed</u> in terms of traffic/occupancy ("take or pay"); limited leverage thanks to public funding
- High profitability and low risks in terms of execution due to the risk management model used
- New opportunities to develop in domestic market and abroad (e.g. Eastern Europe and Central America) in transport infrastructures and water and energy sectors



(*) INITIATIVES' AVERAGE WACC ≅ 7% - 8%

⇒ Mestre Hospital: an idea that has become a fact





Revenues and profitability performance since April 2008





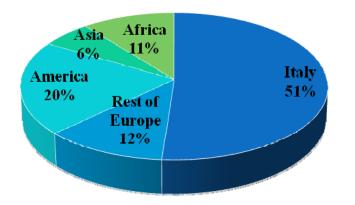
APPENDIX

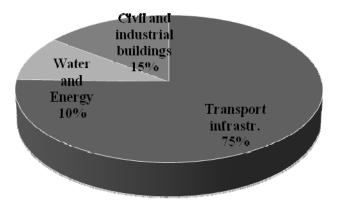


€ 1.5Bn of revenues as of December 31, 2008

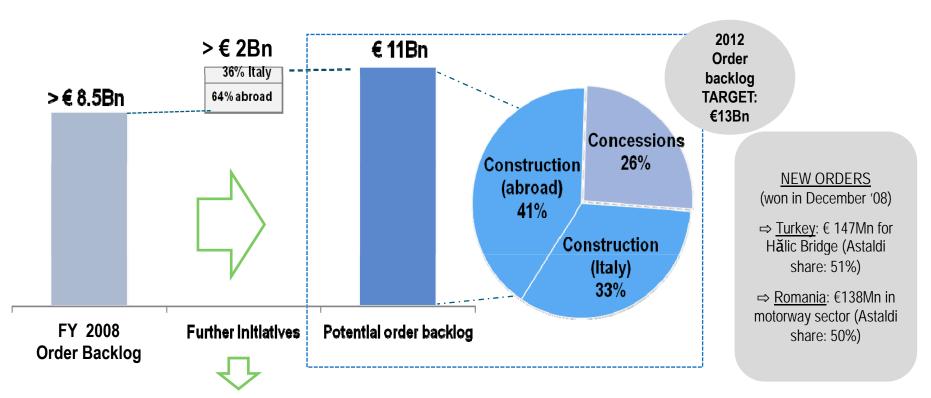
Geographical mix

Business Segmentation









- ITALY, Sponsorship for highway concession in Ancona: €580Mn (Astaldi share: 24%, equal to € 139Mn) of investment and € 2.5Bn (Astaldi share: 24%, equal to €600Mn) of revenues for 30-year operation
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- *➡* <u>VENEZUELA: € 750Mn (Astaldi share: 100%) of further options linked to railway contracts in progress</u>
- Further initiatives in Eastern Europe (in transport infrastructures and civil and industrial building sector) and in Southern and Central America (transport infrastructures and water and energy sector)



Consolidated Reclassified Income Statement

Euro/000	31/12/08	%	31/12/07	%	Q4 2008	%	Q4 2007	%
Revenues	1,465,773		1,273,373		424,510		381,246	95.5%
Other revenues	58,572	3.8%	55,758	4.2%	12,868	2.9%	17,959	4.5%
Total revenues	1,524,345	100.0%	1,329,131	100.0%	437,378	100.0%	399,205	100.0%
Cost of production	(1,116,832)	-73.3%	(948,890)	-71.4%	(328,737)	-75.2%	(281,527)	-70.5%
Added value	407,513	26.7%	380,241	28.6%	108,641	24.8%	117,678	29.5%
Labor costs	(213,186)	-14.0%	(193,889)	-14.6%	(57,050)	-13.0%	(53,400)	-13.4%
Other operating costs	(19,907)	-1.3%	(30,883)	-2.3%	631	0.1%	(14,425)	-3.6%
EBITDA	174,419	11.4%	155,470	11.7%	52,222	11.9%	49,853	12.5%
Amortization	(41,456)	-2.7%	(35,794)	-2.7%	(11,536)	-2.6%	(10,425)	-2.6%
Depreciation	(1,475)	-0.1%	(2,582)	-0.2%	(1,092)	-0.2%	(479)	-0.1%
Write-downs	17	0.0%	(3,535)	-0.3%	17	0.0%	(3,535)	-0.9%
(Capitalization of internal construction costs)	837	0.1%	550	0.0%	271	0.1%	167	0.0%
EBIT	132,342	8.7%	114,109	8.6%	39,882	9.1%	35,581	8.9%
Net financial charges	(64,487)	-4.2%	(45,542)	-3.4%	(26,471)	-6.1%	(13,609)	-3.4%
Effects of valuation of equity investments using equity method	3,583	0.2%	2,101	0.2%	4,232	1.0%	674	0.2%
Pre-tax profit (loss)	71,437	4.7%	70,667	5.3%	17,643	4.0%	22,646	5.7%
Taxes	(26,649)	-1.7%	(32,251)	-2.4%	(8,090)	-1.8%	(10,642)	-2.7%
Profit (loss) for the period	44,788	2.9%	38,416	2.9%	9,553	2.2%	12,004	3.0%
Minorities	(2,660)	-0.2%	(319)	0.0%	380	0.1%	(716)	-0.2%
Group net profit	42,128	2.8%	38,097	2.9%	9,934	2.3%	11,288 <u></u>	2.8%



Consolidated Reclassified Balance Sheet

Euro/000	December 31, 2008	December 31, 2007	September 30, 2008	
Intangible fixed assets	3,711	3,374	3,754	
Tangible fixed assets	272,282	246,675	267,002	
Equity investments	53,605	53,696	56,827	
Other net fixed assets	28,504	30,364	28,056	
TOTAL Fixed assets (A)	358,102	334,108	355,639	
Inventories	84,941	60,915	82,397	
Contracts in progress	583,500	519,229	643,692	
Trade receivables	35,020	36,844	33,962	
Accounts receivable from employers	465,379	426,223	454,927	
Other assets	247,662	166,556	219,928	
Tax receivables	92,350	88,593	87,684	
Advances from employers	(354,280)	(237,466)	(299,826)	
Subtotal	1,154,572	1,060,894	1,222,764	
Trade payables	(77,792)	(88,474)	(82,892)	
Payables to Suppliers	(470,543)	(383,834)	(459,124)	
Other liabilities	(206,009)	(173,800)	(190,658)	
Subtotal	(754,344)	(646,108)	(732,674)	
Working capital (B)	400,228	414,786	490,090	
Employees benefits	(10,234)	(10,932)	(10,244)	
Provision for non-current risks and charges	(24,675)	(23,570)	(22,919)	
Total Provisions (C)	(34,909)	(34,502)	(33,163)	
Net invested capital (D) = (A) + (B) + (C)	723,421	714,393	812,566	
Cash and cash equivalents	333,759	295,538	319,516	
Current financial receivables	17,346	22,943	11,393	
Non-current financial receivables	2,423	2,423	2,423	
Securities	4,901	8,299	5,810	
Current financial liabilities	(273,150)	(370,286)	(339,788)	
Non-current financial liabilities	(478,308)	(361,225)	(475,673)	
Net financial payables / receivables (E)	(393,028)	(402,309)	(476,319)	
Group's net equity	(323,852)	(310,251)	(329,519)	
Minority interests	(6,541)	(18,343)	(6,278)	
Net equity (G) = (D) - (E)	330,393	312,085	336,247	

