



INDUSTRIAL AGREEMENT SIGNED WITH BUSI GROUP FOR INTEGRATION INTO THE SYSTEMS AND MAINTENANCE SECTORS

Rome, 15 September 2011 – Astaldi, through its wholly-owned subsidiary nBI S.r.l., has signed an agreement with the Busi Group, having the following purpose: (i) leasing Busi Impianti S.p.A.'s Italian business units for Systems and Maintenance alone; and (ii) making the preliminary contract for the subsequent purchase of said business units, in the setting of Busi Impianti S.p.A.'s composition with creditors procedure, currently being presented. The price, which will be paid upon the execution of the final contract and which has been calculated based on comparable transactions and market multiples, amounts to 12.7 million euro. The leasing fees paid until the purchase will be deducted from the price, and the purchase of the business units can take place only upon the successful outcome of the composition with creditors of Busi Impianti S.p.A.

This operation is part of the Astaldi Group's broader growth plans as it represents a strengthening in a sector **complementary to its current activities**; Busi Impianti is capable of providing **strong industrial and commercial synergies**, in addition to its contribution of human resources boasting high-level **professional skills**.

Busi Impianti's specific skills in systems and maintenance, joining forces with Astaldi's volumes of activity and business management capabilities, will thus complete the array of offerings and the technical know-how that Astaldi already has, and will strengthen its ability to offer **integrated solutions** contributing to the Group's overall growth.

Busi Impianti, which in recent years has recorded revenues in excess of 100 million euro and has 260 employees, operates in the sector of engineering, maintenance, and civil, industrial, and manufacturing systems; in this sector, it develops integrated turnkey solutions – from design to construction, assistance, maintenance, and operation – for complex systems and plant in the sectors of infrastructure, commerce, industry, healthcare, pharmaceuticals, and energy.

The leasing of the business units through operation by the Astaldi Group enables business continuity in the immediate term, and consequently the safeguarding of Busi's employment levels. Only after the successful outcome of the composition with creditors will Astaldi purchase the business units regarding the Italian systems and maintenance activities.

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The ASTALDI GROUP is Italy's leading General Contractor, active in the field of designing, building, and operating public infrastructure and large-scale civil engineering works.

The ASTALDI GROUP has been listed on the Stock Exchange since 2002, and closed the 2010 financial year with an order backlog worth 9 billion euro, and sales of over 2 billion euro - numbers that have earned it 93rd place on the worldwide ENR 2011 Top Global Contractors rankings.

It currently relies on the collaboration of about 8,000 employees working in 24 countries around the world: Italy, Algeria, Chile, Poland, Romania, Turkey, the United States, and Venezuela are its traditionally strong markets, while interesting activities are underway in Saudi Arabia, Bolivia, Bulgaria, Costa Rica, El Salvador, the United Arab Emirates, Guatemala, Honduras, Nicaragua, Oman, Peru, and Qatar; other areas of interest are Brazil, Canada, India, and Panama.

For more information

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